

Matt Cartier

Visionary Entrepreneurial Leader

Denver, CO |

Motivated leader, with twenty-four years of educational experience in teaching, known for casting vision, setting culture, identifying problems, predicting opportunities, and implementing strategies while creating work environments that help people, places, and programs thrive by developing characteristics of strategic planning, innovation, and customer service.

PROFESSIONAL EXPERIENCE

Compass Educational Services, Inc. | Highlands Ranch, CO

Founder, Owner | July 2010 - Present

- Help organizations build people, places, and programs that add lasting value and positively change trajectories
- Act as a school consultant for educational leaders while specializing in start-ups, teacher/parent/leader training, curriculum development, personalized learning, educational technology, academic support, and fundraising to provide clients with services and outcomes that impact student and school success
- Provide help to students through offering services like tutoring, educational consulting, and standardized test prep
- Coach executive leaders on how to achieve holistic health and stability through daily voluntary choices of discomfort
- Assist students during college and career transitions, resulting in students being better prepared for the next stage of life

Colorado Christian Academy | Littleton, CO

Founding Head of School | March 2020 – June 2022

- Developed an innovative school model that prioritized health, academic fundamentals, business, personalized learning, and innovative thinking while adjusting to a remote learning environment, resulting in a 20% school-wide academic gain during COVID-19
- Created an extensive Learning and Development program for administration, faculty, and staff by leading a 3-week training retreat, peer-to-peer training, and personal growth plans that drive school culture and student learning outcomes resulting in a Net Promoter Score of over 80%
- Raised 1.2 million in seed money and another 1 million in donations by organizing successful funding campaigns, making the school financially stable through tuition, fees, and donations

Cherry Hills Christian School | Highlands Ranch, CO

Head of School | June 2018 – September 2021

- Re-organized the structure of the school to operate as one school instead of three, stopping a 20% enrollment decline over four consecutive years while simultaneously increasing enrollment by 17% in 2 years
- Designed a new school building by collaborating with community stakeholders, resulting in plans for future development.
- Highlighted mission and strategic priorities by developing a fundraising philosophy, culture, and structure within the school accelerating school improvements and program offerings that directly impacted student learning and growth.
- Oversaw faculty training sessions, implemented a campus-wide support and evaluation process, and created an internal teacher-led conference to align and motivate faculty members, increasing the Net Promoter Score by 25 points

Valor Christian High School | Highlands Ranch, CO

Dean of Academic Development/Online Principal | August 2012 – June 2018

- Gathered support from the school board to raise seed money and create over ten academic support services, resulting in receiving the Blue-Ribbon Distinction, Exemplar Accreditation awards, and a school-wide ACT increase of five points
- Streamlined admission decision processes by incorporating historical data and admissions testing, resulting in increased efficiencies, higher quality of accepted students, and increased social-emotional, and academic support for students
- Displayed excellent leadership skills through managing school budgets, business operations, and HR decisions, in order to create increased yearly revenue for the school
- Created a digital weekly tracking system that analyzed student data and initiated individualized student support plans
- Planned and oversaw four-year curriculum development and refinement process, organized faculty retreats, created training sessions, and fostered collaborative teams to work on strategic initiatives, resulting in a consistent Net Promoter Score of over 70%

Valor Christian High School | Highlands Ranch, CO

Boys Golf Coach | August 2009 – November 2018

- Attended nine State Championships by providing exceptional golf lessons to four levels of teams, earning five state championships, three runner-up's and one third-place team finish
- Coached over 200 athletes in the importance of character, work ethic, and relational equity resulting in multiple league awards for player and team sportsmanship

ADDITIONAL EXPERIENCE

Valor Christian High School | History Teacher
Santa Fe Christian School | Teacher
Pathway School | Assistant Principal/Founder
Cartier Private Tutoring | Tutor/Owner
Los Coyotes Middle School, NLMUSD | Teacher
Biola University | Student Body Vice President

CORE COMPETENCIES

Vision Casting, Business Management, Marketing, Financial Planning, Fundraising, Process Improvement, Strategic Planning, Business Development, Problem-Solving, Curriculum Development, Data Analysis, Teaching, and Training

BY THE NUMBERS

- Established curriculum development and refinement processes for 6 organizations
- 5 years of executive leadership, 9 years of senior leadership, 19 years as a business owner, 12 years as a teacher, and forever a student
- Helped launch 5 start-ups and helped turn around 2 organizations
- Raised over 4 million in charitable donations
- Started over 25 educational programs that are still in existence, some over 20 years
- Hired over 100 people and organizationally responsible for over 300 people
- Instituted Support and Evaluation processes at 4 different organizations
- Lead over 50 organizational pieces of training for employees, parents, and board members
- Served on 4 accreditations, received National Blue-Ribbon Award, and first ever private school with Exemplary Status through Advanced ED/ACSI
- Revenue increased in every organization, even during recessions & turn around ventures
- Innovatively created programs while operating within yearly operational budgets
- At all schools, the Net Promotor Score, ACT scores, and overall GPA have increased due to a consistent focus on customer service, high expectations combined with high support, and personalized learning and growth

DISTINCTIONS

- Colorado Distinguished Educator – University of Colorado
- Special Education Advisory Board Member – ACSI
- Private School Collaboration in Online Education – Presentation at ISTE Conference, Los Angeles, 2016
- Governance Review Committee Chair – Santa Fe Christian Schools

EDUCATION

Master's Degree in Education, Curriculum and Instruction | Biola University
Bachelor's Degree in Social Science | Biola University